## ASTRO ANNUAL THE PROPERTY OF T

BEST PRACTICES AND EMERGING TRENDS

March 19-21 Interactive Virtual Conference

### Exhibitor Prospectus



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Overall a great review and a way to get new ideas as practice evolves. Great access to meaningful reviews of the newest high impact evidence and studies."



– 2020 Refresher Course attendee



The Refresher Course keeps me updated and improves the quality of my practice.

- 2020 Refresher Course attendee



#### **WHY EXHIBIT?**

This is an excellent opportunity to showcase your products and services to practicing radiation oncologists looking for the latest technologies and trends that may impact their practices.

- Reach a targeted audience of radiation oncology professionals.
- Interact with colleagues during Live Q&A sessions and at an all-attendee networking reception.
- Connect with attendees and share perspectives on future treatment options.

93%

of 2020 attendees said they would recommend the meeting to their colleagues.



I received an excellent review of state-of-the-art radiation oncology practices.

- 2020 Refresher Course attendee



#### **ATTENDEE ACTIVITIES**

DATA IS REFLECTED FROM MARCH 19, 2020 UNTIL MARCH 25, 2020

THE ENTIRE 2020 ASTRO
ANNUAL REFRESHER SITE RECEIVED
7, 783 VISITS.

THE VIRTUAL EXHIBIT HALL RECEIVED

329 visits

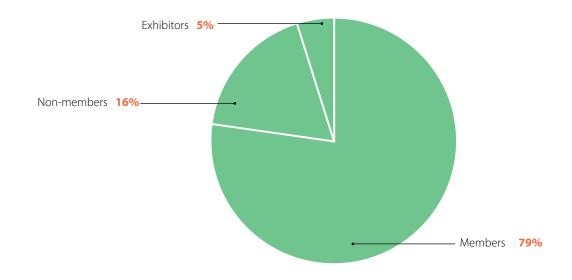
AND WAS THE 6TH MOST VISITED PAGE.

VISITORS SPENT AN AVERAGE OF 3:49 ON THE PAGE.

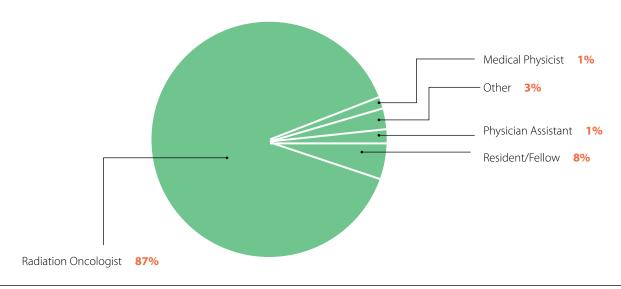
#### ATTENDEE PROFILE

PLEASE NOTE, 2020 ASTRO ANNUAL REFRESHER COURSE WAS A LIVE VIRTUAL EVENT.

#### 2020 ASTRO ANNUAL REFRESHER COURSE - REGISTRATION STATISTICS



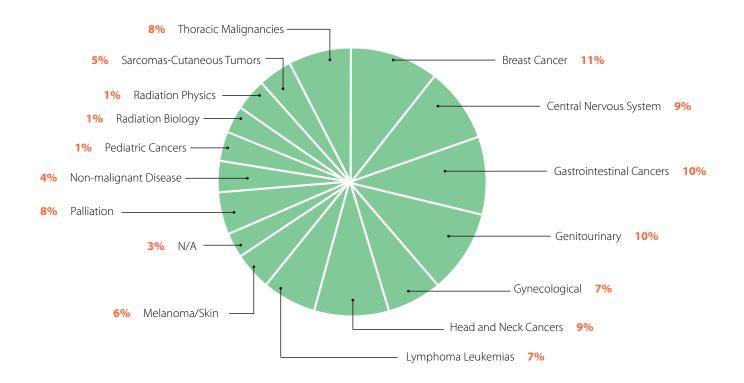
#### 2020 VIRTUAL ATTENDANCE BY OCCUPATION



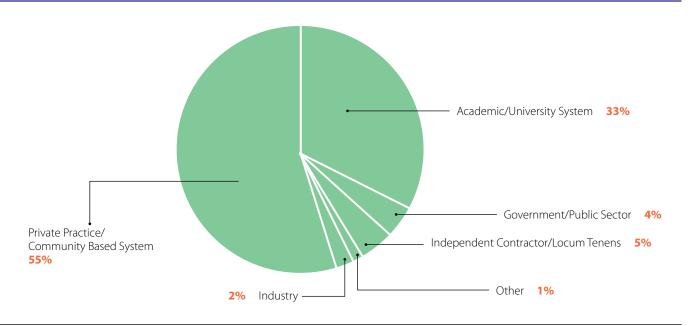
#### ATTENDEE PROFILE

PLEASE NOTE, 2020 ASTRO ANNUAL REFRESHER COURSE WAS A LIVE VIRTUAL EVENT.

#### **2020 VIRTUAL ATTENDANCE DISEASE SITE FOCUS**



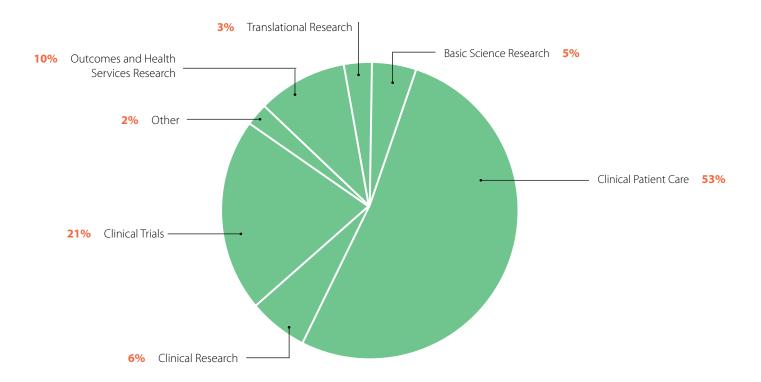
#### 2020 VIRTUAL ATTENDANCE BY PRIMARY EMPLOYER



#### ATTENDEE PROFILE

PLEASE NOTE, 2020 ASTRO ANNUAL REFRESHER COURSE WAS A LIVE VIRTUAL EVENT.

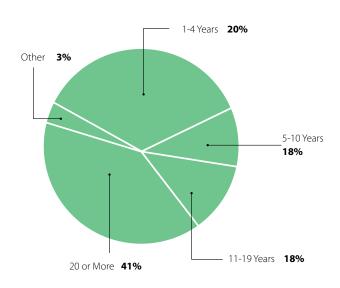
#### ATTENDANCE BY PROFESSIONAL ACTIVITY



#### ATTENDANCE BY PRACTICE LOCATION

# Free Standing/Satellite Clinic 30% Other 3%

#### YEARS IN PRACTICE

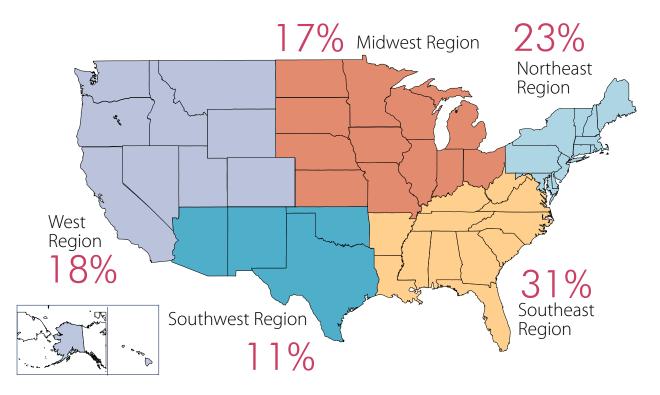


#### ATTENDEE PROFILE

PLEASE NOTE, 2020 ASTRO ANNUAL REFRESHER COURSE WAS A LIVE VIRTUAL EVENT.

#### **UNITED STATES VIRTUAL ATTENDANCE**

Domestic (U.S. only) 96% International 4%



#### INTERNATIONAL VIRTUAL ATTENDANCE

#### **COUNTRIES**

- AUSTRALIA
- JAPAN
- BRAZIL
- KOREA
- CANADA
- NEW ZEALAND
- COLOMBIA
- PUERTO RICO
- CURACAO
- PANAMA
- GUATEMALA
- POLAND
- HONG KONG
- SWEDEN
- IRELAND
- UKRAINE



#### **TECHNICAL EXHIBITS**

#### **EXHIBIT HALL RATES**

**General Exhibit Fee: \$1,000** 

**ASTRO Ambassador Exhibit Fee:** Complimentary

#### **Exhibit Fee Includes:**

 One virtual exhibit space/page that will remain available on the refresher website for 90 post meeting

\*Exhibit Hall will close on June 19, 2021.

- Post-show attendee list
  - \*Please note that exhibitors will be required to sign a licensing agreement prior to obtaining the list and eligibility requirements apply.
- Listing on the virtual exhibit hall landing page and in the virtual program
- Two exhibitor registrations
  - \*Additional exhibitor registrations are available for purchase.
- Access to live virtual educational programs
   \*Please note exhibitors are not eligible to receive continuing medical
   education credit.

#### PRESHOW ATTENDEE MAILING LIST

Promote your participation at the 2021 ASTRO Annual Refresher Course to registered attendees. Rent the preshow attendee mailing list for only \$500! The preshow list will be sent no earlier than four weeks prior to the meeting. All orders require a sample of the printed material to be mailed. To order the list, please check the preshow attendee mailing list box on Application and Contract for Exhibit Space.

#### **OPTIONAL SPONSORSHIP ADD-ON PACKAGES**

Bundle your exhibit space with meeting sponsorship add-ons to promote your brand.



#### **GOLD SPONSORSHIP - additional \$2,500**

- Four (4) complimentary full-conference registrations.
- Sponsorship of the virtual networking happy hour.
- · Welcome slide.
- · Name recognition in pocket program.
- ASTRO website recognition.
- Enhanced exhibitor listing in the pocket program (\$500 value).
- Pre-show Attendee List (\$500 value).



#### SILVER SPONSORSHIP – additional \$1,500

- Two (2) complimentary full-conference registrations.
- · Welcome slide.
- · Name recognition in pocket program.
- ASTRO website recognition.
- Enhanced exhibitor listing in the pocket program (\$500 value).



#### BRONZE SPONSORSHIP – additional \$750

- One (1) complimentary full-conference registration.
- · Welcome slide.
- · Name recognition in pocket program.
- ASTRO website recognition.

#### FOR ADDITIONAL SPONSORSHIP OPPORTUNITIES

Contact the Corporate Relations Department via email corporaterelations@astro.org or call 703-839-7342.

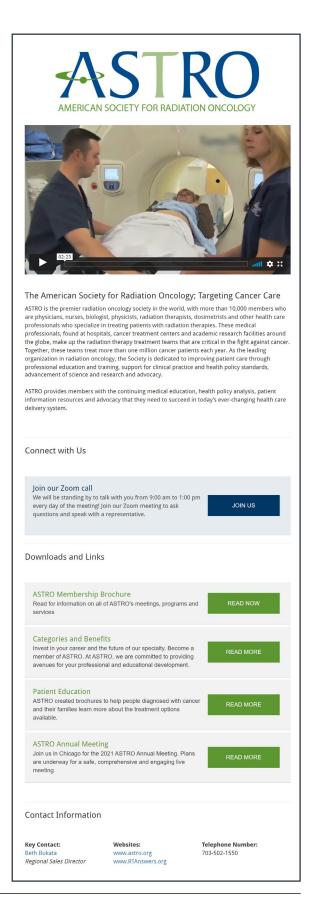
#### **TECHNICAL EXHIBITS**

#### VIRTUAL EXHIBITS PACKAGE

All images below are samples of the virtual exhibit space/page each exhibitor of the 2021 ASTRO Annual Refresher Course will have to customize. Page layout is subject to change based on content that is submitted and final Virtual Exhibit Hall look.

#### **Virtual Exhibit Space/Page Content:**

- Company logo (png or gif file)
- Video or image (mp4 or jpg file)
- · Up to four downloads or links with descriptions
- Up to three social media links (choose from Twitter, Facebook, Instagram, YouTube or LinkedIn
- Ability to post video conferencing link for one-onone meetings with attendees (Zoom, Teams, GoTo-Meeting, etc.) (Please note, company must provide their own link)
- Basic contact information company website, email, phone, booth representative name.



#### **GENERAL INFORMATION**

#### TERMS OF PAYMENT AND CANCELLATION

#### **Payment**

- All applications for exhibit space must include full booth payment.
- No booth space will be assigned until all payment conditions are met.

#### **Cancellation**

- 100 percent of the total booth fee will be retained for cancellations.
- All cancellations must be made in writing to ASTRO.
- Exhibit fees are not transferable to another meeting.
- Failure to make payment does not release the exhibitor from any contractual financial obligation.

#### **KEY CONTACTS**

Exhibit Sales and Operations 703-286-1568 meetings@astro.org

Registration 1-800-541-6058 refresherreg@spargoinc.com

**Sponsorship Opportunities** 703-839-7344 corporaterelations@astro.org

#### **EXHIBIT ELIGIBILITY**

ASTRO views the Virtual Exhibit Hall as an integral part of the educational and scientific program. Qualified exhibitors are limited to firms, organizations and agencies whose exhibits promote an awareness of products, technologies and services that are recognized and approved by ASTRO as being in harmony with, and supportive of, the objectives of the 2021 ASTRO Annual Refresher Course. ASTRO has the sole right to determine the final eligibility/qualification of any firm, organization, agency or product for inclusion in the Virtual Exhibit Hall. Rulings of ASTRO shall, in all instances, be final with regard to allowed use of virtual exhibit space.

Exhibitors may not assign, sublet or apportion to others the whole or any part of the virtual space to which they are allocated. Only those products and/or services that are manufactured or distributed by your company may be displayed in the Exhibit Hall.

#### **SHOW SCHEDULE**

For information on session schedule, please visit the <u>schedule of events page</u>.

#### **IMPORTANT DATES**

#### February 24, 2021

Exhibitor listing due Virtual booth content due

#### March 5, 2021

Exhibitor personnel registration due

#### March 10, 2021

First preview of virtual booths. For exhibitors who submitted content by February 24th only.

#### March 14, 2021

Edits to first booth preview due to ASTRO For exhibitors who submitted content by February 24 only.

#### March 19, 2021

Live virtual sessions begin Virtual Exhibit Hall opens

#### March 21, 2021

Live virtual sessions end

#### June 19, 2021

Virtual Exhibit Hall closes